# VIØLET



## LOCATION



JVV VVV

## **ROAD NETWORKS**







O Desert trail path

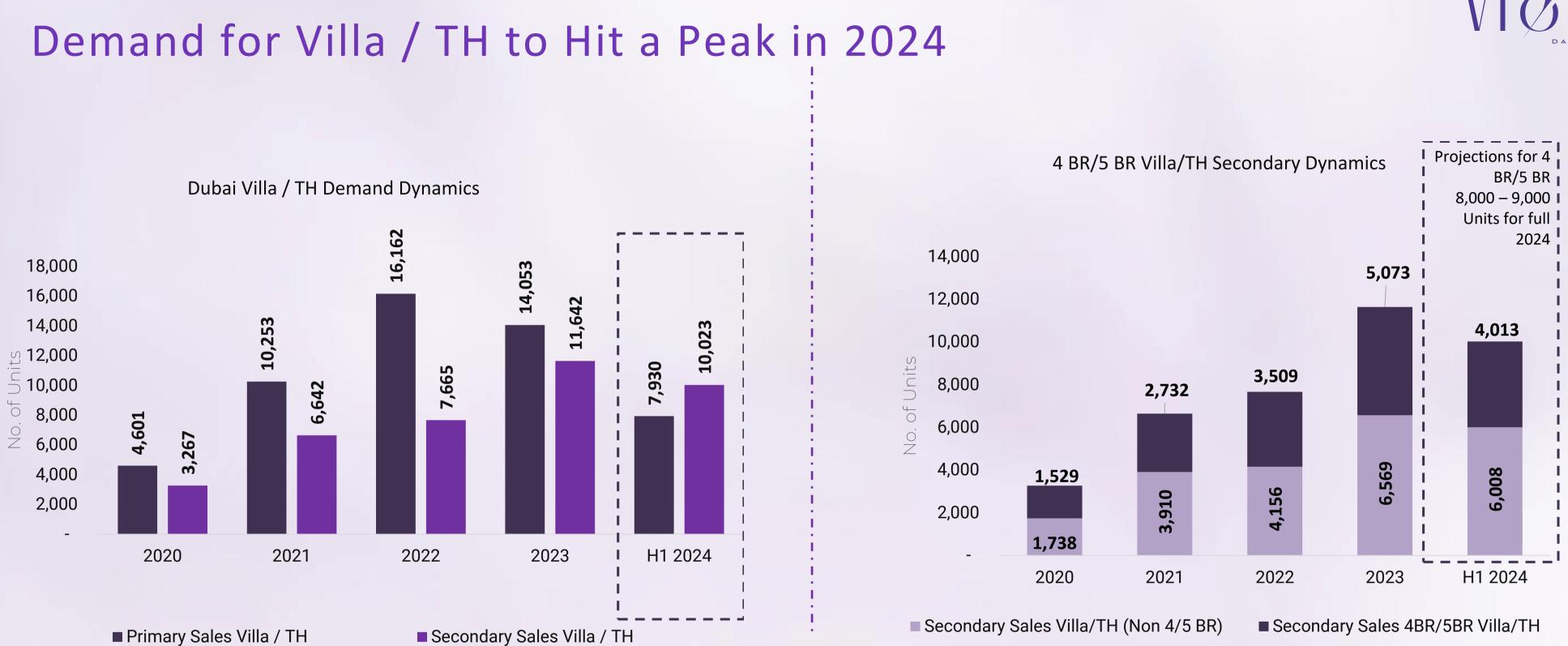
## Saih Al Salam **Scenic Route**



Q.	Air Balloon station
H	Center and helipad
0 1 #	Vehicle parking and flexible transportation center
_	Existing bicycle path
	Proposed cycling path
	Desert trail path

## MINUTES FROM IT ALL





> In the post-pandemic landscape, the market has experienced a notable increase in the demand for villas and, more specifically, for affordable townhouses.

- > This trend is driven by robust end-user demand and appealing rental yields, as evidenced by the surge in secondary sales from 2020 to 2023.
- > This shift can be attributed to the scarcity of new projects by renowned developers in master-planned communities, coupled with the availability of large homes at an attractive entry price point below AED 1,000 per square foot.



## Healthy Demand for 4 / 5 BR in DH 2



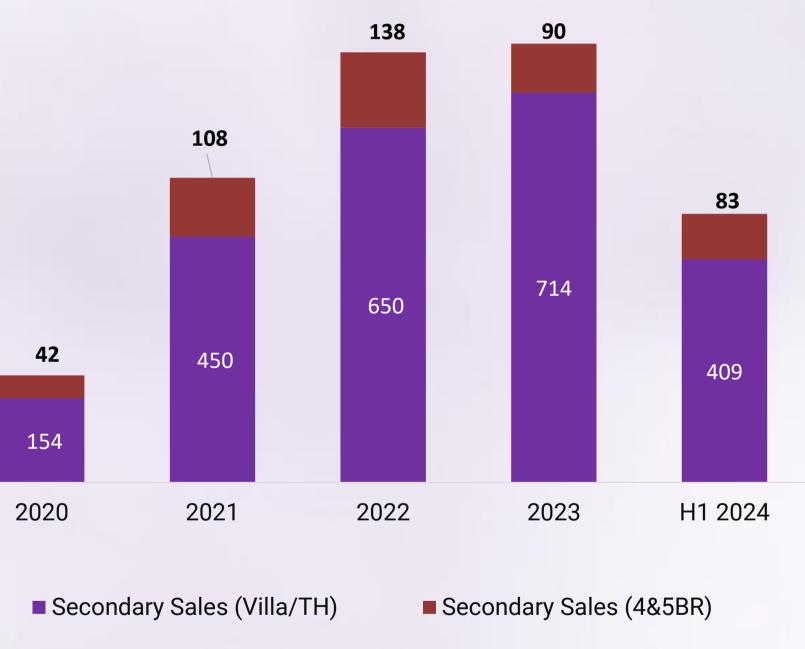


> H1 2024 recorded a phenomenal sales of 4/5 BR townhouses driven by the healthy sales in Natura and Park Green 1,2 & 3.

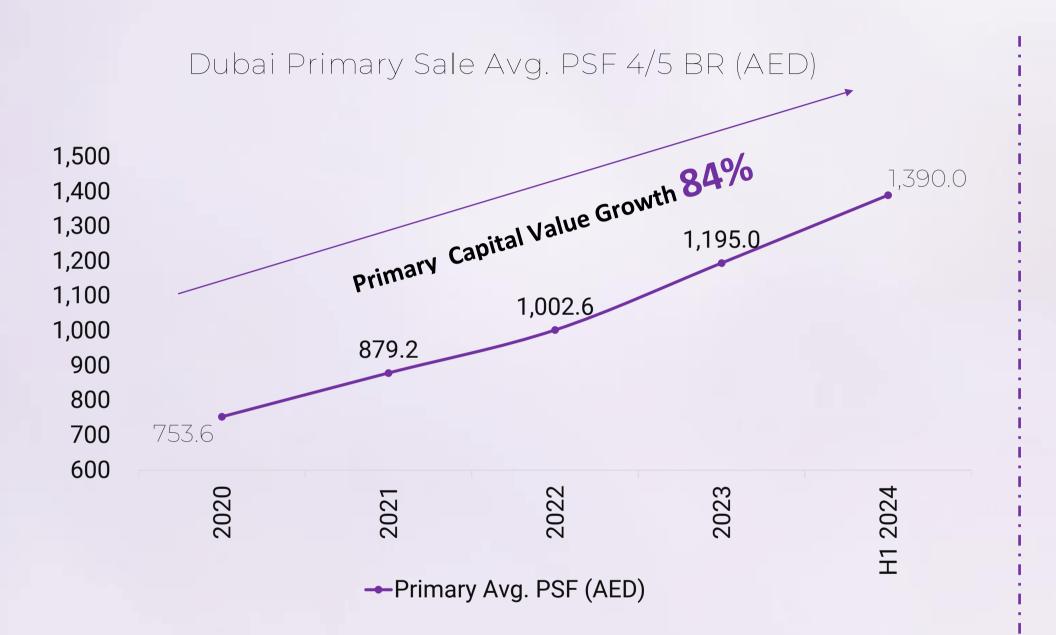
- > The first half of 2024 has surpassed the 2022 & 2023 sales volume with respect to townhouses / villas and 2024 is set to see the new peak for villa/townhouses sale.
- > Even the secondary sales have recorded a positive growth on a year-on-year basis and 2024 is projected to see more investors investing in this matured community.



#### DAMAC Hills -2 Secondary Sales Villa/TH Sales



## 4 BR/5 BR Capital Value Analysis – DUBAI vs DH2

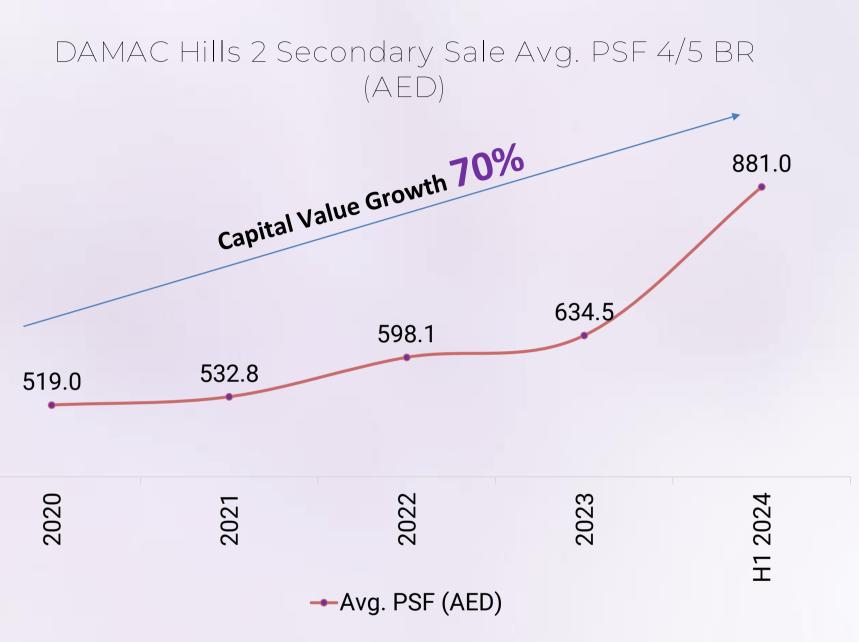


- > In the last three years 4 BR villa/townhouses primary prices grew by 84% due to affordability of the unit starting price when compared to a large size apartment.
- > Further, in the last 12–18-month, demand for 4 BR configuration in a master communities such as Dubai South, and Dubai land have become popular. Which can be seen in developers increasing the primary prices to maximize the trend.

Sources: REIDIN, DLD & Property Monitor

- values.
- configuration.





> Despite a slowdown in 2023, due to the limited availability of new Off plan 4/5 BR projects in the DAMAC Hills 2, investors have off loaded their inventory at lower capital

> However, as 2024 recorded new influx of inventory in 4/5 BR configuration, prices spiked in the secondary market as investors saw the renewed interest in this

> For example, investors bought in Victoria cluster in 2022 at an avg. AED524 PSF are now selling at AED635-AED650 in H1 2024 recording around 21-25% appreciation in less than two years.

## DH2 Record Robust Rental Performance in Townhouse



\*For long term rental yields are based on the annual rental contracts as of Q2 2024 for units more than 2,000 sqft and may vary depending on market conditions.

For short term rentals, are based on listed ready properties sold with avg. ticket cost AED1.35 mn Sources: Property Monitor, short term rentals – property finder, & Bayut listed properties



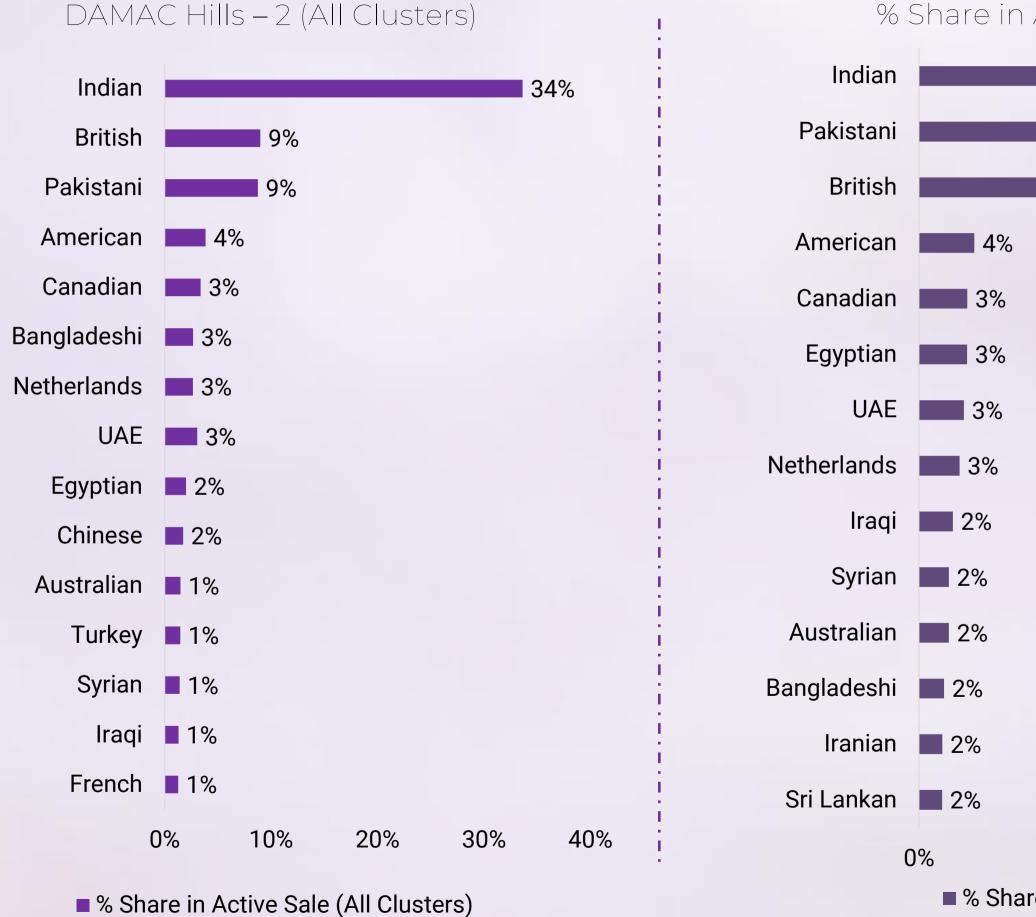
### **On Going Rental Yields**

#### GROSS RENTAL DYNAMICS\* - 4 BR

)e	Rent	Yield %*
R erm)	Up to AED150,000	Up to 8.3%
R Term)	Up to AED130,000	Up to 9.6%

The annual rental contracts for 4 BR townhouses in DAMAC hills 2 with area more than 2,000 sqft is reaching up to AED150,000 per annum.
With consistent increasing trend in rentals values and with attractive entry price investor are expected to generate a yield up to 8.3%.

## Customer Nationalities Invested in DH 2 – (2023 – H1 2024)



#### \*Note: The active sales are for the units' price between AED1Mn-AED3.5 Mn in the last 18 months



#### % Share in Active Sale (Natura + Verona)

_		_	34%	
-	11%			
	9%			
4%				
3%				
3%				
3%				
3%				
2%				
2%				
2%				
2%				
2%				
2%				
)	10%	20%	30%	40%
% Share	e in Active Sale	(Verona + Nat	tura)	



7

6



#### Ready in 2 years (ACD: June 2026)

#### Relaxed payment plan

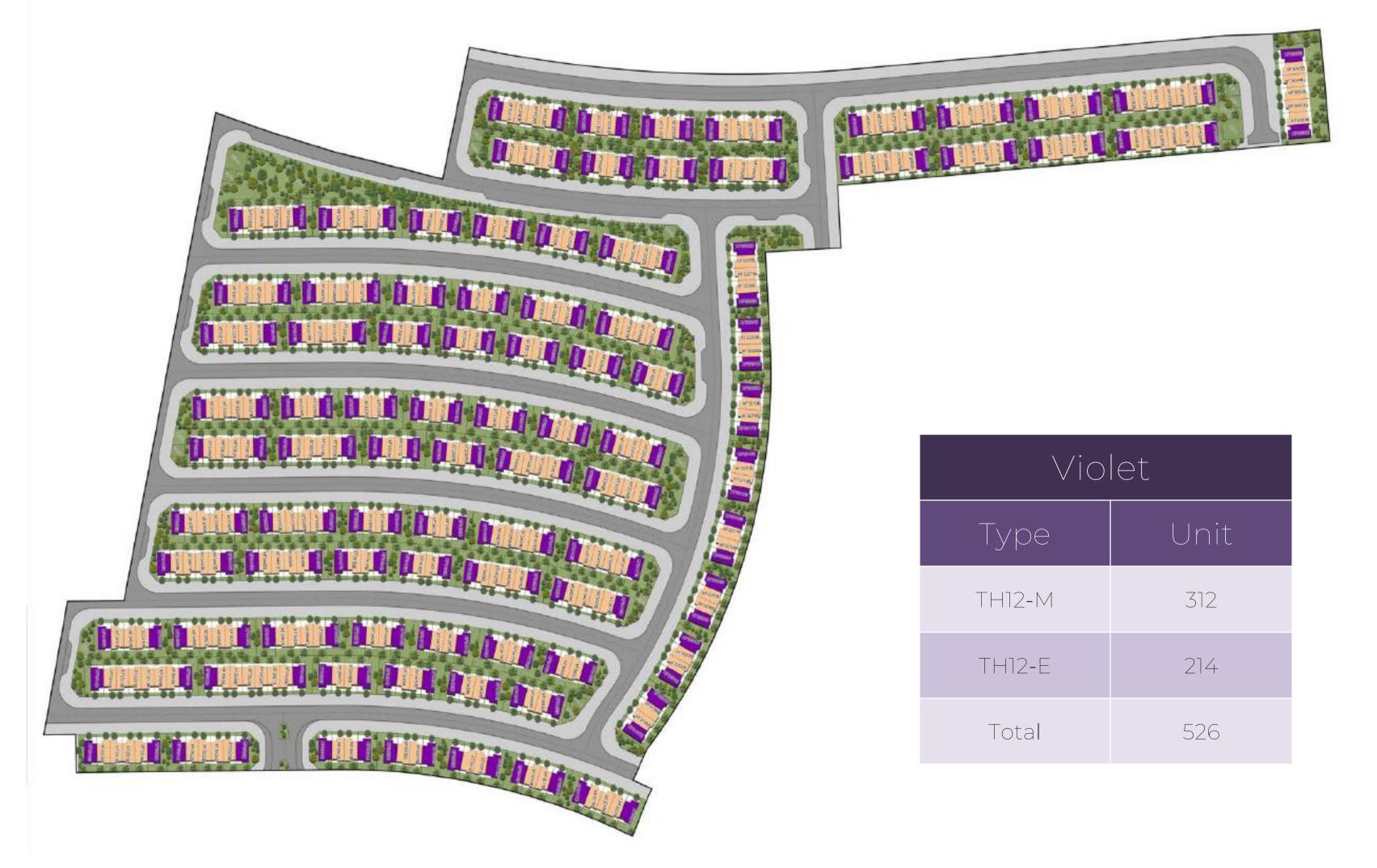
Enhanced connectivity to enter and exit point



## **Cluster Plan & Floor Plans**

VIOLET DAMAC HILLS 2

### **CLUSTER PLAN**



PROTOTYPE

TH12-4 M TH12-4 E

## Unit Layout

VIOLET DAMAC HILLS 2



### **4-BR TOWNHOUSE**

TH12-4E/TH12-4M

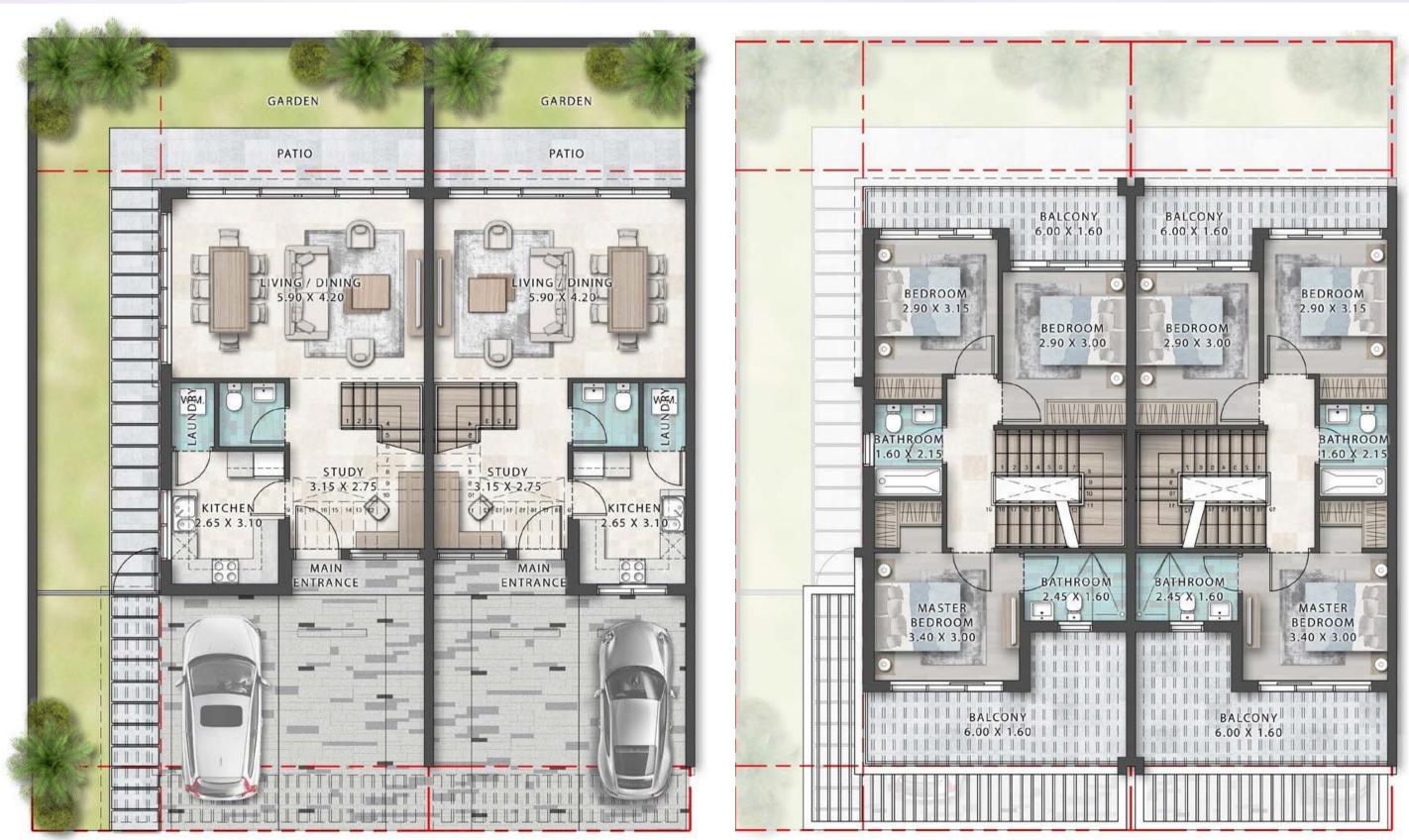
## G+1+R

	Ground Floor / Frist Floor / Roof Area (sq. ft.)	Garage / Balcony / Terrace Area (sq. ft.)	Total Sellable Area (sq. ft.)
TH12- 4 E	1,556.89	858.44	2,415.33
	145 Sqm	80 Sqm	224 Sqm
TH12- 4 M	1,518.25	834.01	2,352.26
	141 Sqm	78 Sqm	219 Sqm

#### Avg PSF

TH12E	892.18
TH12M	809.8

#### TH12 - 4 E TH12 - 4 M



GROUND FLOOR



TH12 - 4E

#### TH12 - 4 M

FIRST FLOOR

#### **4-BR TOWNHOUSE**

TH12-4E/TH12-4M

	Ground Floor / Frist Floor / Roof Area (sq. ft.)	Garage / Balcony / Terrace Area (sq. ft.)	Total Sellable Area (sq. ft.)
TH12-4E	1,556.89	858.44	2,415.33
	145 Sqm	80 Sqm	224 Sqm
TH12-4M	1,518.25	834.01	2,352.26
	141 Sqm	78 Sqm	219 Sqm

#### Avg PSF

TH12E892.18TH12M809.8



TH12 - 4E



TH12 - 4 M

ROOF FLOOR



## F&A

#### **Living Dining & Bedrooms**

- All rooms feature double glazed windows
- Porcelain tiled floors throughout
- Painted plastered walls and soffit
- Wardrobes in Bedrooms

#### **Kitchen**

- Kitchens fitted with cabinets in some areas and counter tops with space and hook up provision for washing machine, refrigerator and Cooker with hood.
- Ceramic tiled floors
- Emulsion paint for walls
- Laminated kitchen cabinet
- Stone countertop.
- Stainless Steel sink



#### **Bathroom Features**

- Floor / Wall ceramic tiles
- Standard sanitary ware
- Standard sanitary fittings and accessories.
- Mirror
- Threshold

#### **Plot Features**

- Boundary wall on three sides of the Plot
- Area between the boundary and the unit will be levelled
- Water / Electrical supply outlets in the yard

## Amenities

VIOLET DAMAC HILLS 2



## One community. Three towns. Infinite possibilities.

WATER TOWN SPORTS TOWN DOWNTOWN



## WATER TOWN

LAZY RIVER

MALIBU BEACH

**BOATING LAKE & CAFE** 

WAVE SURF

**FLOATING CINEMA** 

JOGGING TRACK

MAN NAME







### DO WNTOWN

BBQ AREA HEDGE MAZE CHILDRENS' PLAY AREA AMPHITHEATRE ZEN GARDEN CHESS SLATE SNAKES & LADDERS JOGGING TRACK

> JVV ZVV





## SPORTS TOWN

OUTDOOR GYM CRICKET PITCH & NETS TENNIS & PADDLE COURTS VOLLEYBALL COURT BASKETBALL COURT FOOTBALL COURT JOGGING TRACK

> MVV MVV

# Unit Pricing

VIOLET DAMAC HILLS 2

## Unit Pricing

Violet		Saleable Area			Price (AED)		
Туре	Unit	Sqft.	Sqm	Avg. PSF AED	Min	Max	Avg
TH12-M	312	2,352	219	809.8	1.87M	2.03M	1.90M
TH12-E	214	2,415	224	892.18	2.07M	2.63M	2.15M
Total	526						

## **ACD : JUNE 2026**

## Payment Plan

VIOLET DAMAC HILLS 2

## Launch Payment Plan

Description	Milestone Event	Value (%)
Deposit	Immediate	24
lst Instalment	Within 3 months from sale	1
2nd Instalment	Within 4 months from sale	1
3rd Instalment	Within 5 months from sale	1
4th Instalment	Within 6 months from sale	1
5th Instalment	Within 7 months from sale	1
6th Instalment	Within 8 months from sale	5
7th Instalment	Within 9 months from sale	٦
8th Instalment	Within 10 months from sale	٦
9th Instalment	Within 11 months from sale	1
10th Instalment	Within 12 months from sale	7
11th Instalment	Within 13 months from sale	7
12th Instalment	Within 14 months from sale	5
13th Instalment	Within 15 months from sale	7
14th Instalment	Within 16 months from sale	7
15th Instalment	Within 17 months from sale	Ţ
16th Instalment	Within 18 months from sale	Ţ
17th Instalment	Within 19 months from sale	٦
18th Instalment	Within 20 months from sale	5
19th Instalment	On 80% of Villa Completion	5
20th Instalment	On 90% of Villa Completion	5
21st Instalment	On Completion	40
	Total	104

### 4% DLD Waiver for Launch Payment Plan

## Regular Payment Plan

FΤ

VICI

Description	Milestone Event	Value (%)
Deposit	Immediate	24
lst Instalment	Within 3 months from sale	]
2nd Instalment	Within 4 months from sale	]
3rd Instalment	Within 5 months from sale	]
4th Instalment	Within 6 months from sale	]
5th Instalment	Within 7 months from sale	]
6th Instalment	Within 8 months from sale	8
7th Instalment	Within 9 months from sale	]
8th Instalment	Within 10 months from sale	]
9th Instalment	Within 11 months from sale	]
10th Instalment	Within 12 months from sale	]
11th Instalment	Within 13 months from sale	8
12th Instalment	Within 14 months from sale	]
13th Instalment	Within 15 months from sale	]
14th Instalment	Within 16 months from sale	7
15th Instalment	Within 17 months from sale	]
16th Instalment	Within 18 months from sale	]
17th Instalment	Within 19 months from sale	8
18th Instalment	On 70% of Villa Completion	4
19th Instalment	On 80% of Villa Completion	4
20th Instalment	On 90% of Villa Completion	4
21st Instalment	On Completion	30
	Total	104

## EXCLUSIVE LAUNCH OFFERS\*

#### 4% DLD Waiver

#### **AED 5K Gold Voucher** On Each Booking for Agents

#### **Discounts for Bulk Bookings**

UNIT	DISCOUNT
2	1%
3	2%
5	3%
7	4%
10	5%

#### **July Promo for** any DH2 Townhouses

UNIT	DISCOUNT
5.5%	5
6%	10
6.5%	15

\*Terms & Conditions Apply



#### 60/40 Launch Payment Plan



**6DAMAC.ACADEMY** 

## SCAN the QR





Presentation Update as of 01 July 2024

### Springfield Properties

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